

# The Impact of Beyond

Last year's Beyond conference delivered practical insight from leaders who shape, fund, and execute federal growth strategies

## Attendees gained:



Direct perspective on agency priorities and acquisition direction



Practical guidance on organic vs. inorganic growth



Candid insight into M&A and private equity realities



Peer-level discussion with executives scaling federal businesses

## Beyond 2025 Agenda Topics & Speakers

### Keynote & Government Perspectives

- › **Greg Baroni**, Founder & CEO, Attain
- › **David Berteau**, President & CEO, Professional Services Council
- › **Young Bang**, former Principal Deputy Assistant Secretary of the Army (ALT)
- › **Mike Parrish**, former Chief Acquisition Officer, VA
- › **Monica Harris**, former Senior IT Acquisition Advisor, DHS USCIS

### Industry Growth & Scale

- › **Jay Shah**, Former COO, Octo
- › **John Heneghan**, President, ECS
- › **Dennis Kelly**, CEO, Tyto Athene

### M&A & Investment Insight

- › **Tess Oxenstierna**, Managing Director, Capstone Partners
- › **Jason Rigoli**, Partner, Enlightenment Capital
- › **Scott Pfister**, CEO & President, Precise Systems

### Moderators & Opening Remarks

- › **Dr. Jerry McGinn**, Executive Director, Baroni Center for Government Contracting, GMU
- › **Mark Lee**, CEO, Earth Resources Technology
- › **Becky John**, SVP, Business Development, SMX
- › **Jeff Shen**, President, Red Team Consulting

## What to Expect in 2026

**Beyond 2026** builds on this foundation with updated government insight, executive perspectives, and investor viewpoints focused on what comes next for federal growth leaders.

### Why Attend Beyond 2026

The federal market is entering a rebuilding phase. Budget uncertainty, workforce constraints, and heightened performance scrutiny mean legacy growth playbooks are no longer enough.

### Beyond 2026 is designed to help leaders:

- ✓ Understand how shifting government priorities affect growth strategy
- ✓ Decide when organic growth still works, and when it does not
- ✓ Evaluate M&A and investment paths without hype or sales pressure
- ✓ Learn from firms that have successfully scaled in the federal market

**THIS CONFERENCE FOCUSES ON RESILIENCE, POSITIONING, AND EXECUTION.**

Reach out to **Jenny Frazier, Senior Director of Marketing**, for more details:

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