

The Impact of Beyond

Last year's Beyond conference delivered practical insight from leaders who shape, fund, and execute federal growth strategies

Attendees gained:



Direct perspective on agency priorities and acquisition direction



Practical guidance on organic vs. inorganic growth



Candid insight into M&A and private equity realities



Peer-level discussion with executives scaling federal businesses

Beyond 2025 Agenda Topics & Speakers

Keynote & Government Perspectives

- › **Greg Baroni**, Founder & CEO, Attain
- › **David Berteau**, President & CEO, Professional Services Council
- › **Young Bang**, former Principal Deputy Assistant Secretary of the Army (ALT)
- › **Mike Parrish**, former Chief Acquisition Officer, VA
- › **Monica Harris**, former Senior IT Acquisition Advisor, DHS USCIS

Industry Growth & Scale

- › **Jay Shah**, Former COO, Octo
- › **John Heneghan**, President, ECS
- › **Dennis Kelly**, CEO, Tyto Athene

M&A & Investment Insight

- › **Tess Oxenstierna**, Managing Director, Capstone Partners
- › **Jason Rigoli**, Partner, Enlightenment Capital
- › **Scott Pfister**, CEO & President, Precise Systems

Moderators & Opening Remarks

- › **Dr. Jerry McGinn**, Executive Director, Baroni Center for Government Contracting, GMU
- › **Mark Lee**, CEO, Earth Resources Technology
- › **Becky John**, SVP, Business Development, SMX
- › **Jeff Shen**, President, Red Team Consulting

What to Expect in 2026

Beyond 2026 builds on this foundation with updated government insight, executive perspectives, and investor viewpoints focused on what comes next for federal growth leaders.

Why Attend Beyond 2026

The federal market is entering a rebuilding phase. Budget uncertainty, workforce constraints, and heightened performance scrutiny mean legacy growth playbooks are no longer enough.

Beyond 2026 is designed to help leaders:

- ✓ Understand how shifting government priorities affect growth strategy
- ✓ Decide when organic growth still works, and when it does not
- ✓ Evaluate M&A and investment paths without hype or sales pressure
- ✓ Learn from firms that have successfully scaled in the federal market

THIS CONFERENCE FOCUSES ON RESILIENCE, POSITIONING, AND EXECUTION.

Reach out to **Jenny Frazier**, Senior Director of Marketing, for more details:
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